FURTHER RESPONSES TO INDUSTRY QUESTIONS

CONTRACTING THE OFFICER IS PROVIDING THE FOLLOWING RESPONSES TO INDUSTRY QUESTIONS PREVIOUSLY ASKED. WE ENCOURAGE QUESTIONS AND COMMENTS ON ANY DOCUMENTATION PROVIDED FOR INDUSTRY REVIEW SUCH AS THE PERFORMANCE STATEMENT, WORK TECHNICAL EXHIBITS, AND THE DRAFT SOLICITATION.

- **QUESTION 1:** Will the contractor be required to maintain networking?
- RESPONSE 1: See Section C-3, paragraph C.3.4.4.7, Connectivity and Technical Exhibit 25, Connectivity by Locations.
- QUESTION 2: Will firms have to bid all or none?
- RESPONSE 2: At the present time, we plan to have a single scope contract that is; production services functions across the continental United States. See Section C-1, paragraph C.1.4, Scope.
- **QUESTION 3:** Will any of the functions change or be eliminated?
- **RESPONSE 3:** Technical exhibits 3 and 6 have historical information regarding the functions to be accomplished under this acquisition. Section C-5 describes these functions.
- **QUESTION 4:** Will you outsource document management?
- **RESPONSE 4:** Sections C.1 and C.5 contain information on the production functions included in this solicitation.
- **QUESTION 5:** Will the equipment DAPS currently has be GFE?
- **RESPONSE 5:** The equipment will be offered for the Service Provider's (SP's) use. Please see technical exhibit (TE) 23 and Section C-3, paragraph C.3.2.5.

- **QUESTION 6:** Will the PWS provide data by location specifically, network capability?
- RESPONSE 6: The following TEs have site-specific information: TE 2, 5, 6, 23, 24, 25, 26, 27. If firms require any further site-specific information, we invite your questions.
- **QUESTION 7:** How much do you plan to rely on the private sector?
- **RESPONSE 7:** Section C.1 and C.5 contain information on the production functions included in this solicitation.
- **QUESTION 8:** Does the draft of the PWS require 172 sites remain open?
- RESPONSE 8: Some current facilities will be mandated for certain production functions based on specifically approved criteria, other facilities will be optional. The listing of mandated sites is expected to be small. See Section C-3, paragraph C.3.2.4.1.for additional information.
- **QUESTION 9:** Would a longer contract be considered? Instead of 3-1-1, how about 5-2-2?
- **RESPONSE 9:** See Section F of the draft solicitation.
- QUESTION 10: PWS C.1.2.1.1, the 5th sentence states the Government will make all facilities and equipment accessible not earlier than 60 days. During the last 30 days, the Service Provider (SP) will be permitted to observe the operations. This is confusing.
- **RESPONSE 10:** This has been reworded. Please see paragraph C.1.6.5 of the second draft PWS.
- QUESTION 11: C.1.2.5.1 seems unreasonable. Any employee must meet the chain of command requests for information. The SP must obtain COR approval before releasing any information.

- **RESPONSE 11:** This section has been re-written and is now included under C.1.6.5.
- QUESTION 12: C.1.2.7.8 states the Government will provide travel and per diem for Government training. What about the cost of the course?
- RESPONSE 12: This paragraph has been reworded to show that Government will pay for Government required training if the Government changes the scope of the work for a Government requirement, and new training is required. This is now covered under paragraph C.1.5.4.3.h.
- QUESTION 13: All utilities will be provided by the SP. If the SP is on a Government base with a host in charge, how will the SP provide utilities?
- **RESPONSE 13:** Section C.3 of the second draft PWS has undergone extensive revision.
- QUESTION 14: C.4.2 SP provides all labor to install future equipment. Is it Government equipment ordered off GSA schedules? These schedules include installation.
- **RESPONSE 14:** Section C.4.2 has been rewritten in the second draft PWS to clarify that the SP provides labor to install SP furnished equipment.
- QUESTION 15: C.5.2.4.3 Is this date, time stamping to reflect the receipt and completion dates done now? Is this equipment in the plans? This requires millions of stampings. Kinkos doesn't do this.
- **RESPONSE 15:** This has been reworded in the second draft PWS and is addressed in paragraph C.5.2.4.
- QUESTION 16: The solicitation will be issued based on best value. What if a contractor comes in with a proposal that exceeds the requirements but the Government doesn't need it? If it impacts the offeror's price, then how will the technical leveling be considered fair?

- RESPONSE 16: If the offeror's proposal has a section that exceeds the Government's requirements and the Government knows they do not need that additional service (for example, faster turnaround times), it would be advisable for all parties for the contracting officer to advise the offeror during negotiations. Using the example above, it would be advisable to tell the offeror, "we see you have a faster turn-around time for this specific service. The Government does not require this quick a turn-around and will not evaluate performance based on the faster turn-around time. You may want to consider deleting this and make any appropriate revisions to your price proposal."
- **QUESTION 17:** What is the historical volume for the various types of work that has been produced by the facilities being outsourced?
- RESPONSE 17: This information can be found in TE 6.
- QUESTION 18: Will DAPS customers, or DAPS or DLA require that certain facilities whose sector is being outsourced be maintained and operated by a private sector company, either at their current location or very close? Or is DAPS/DLA willing to allow the private sector to submit a proposal that meets the DoD needs and schedule requirements but does not keep most (or any) of the existing facilities in operation at the current location?
- RESPONSE 18: A number of facilities which meet certain criteria will be mandated. The balance of the facilities will be optional. Each offeror will submit a facilities plan that has information regarding which facilities they would keep open (if other than mandated), and how the work will be accomplished using the facilities in the plan.
- QUESTION 19: Will there be a required amount of equipment purchase by the A-76 winner? If so, what equipment will be required to be purchased?

Will leased need to be assumed on existing DAPS equipment? Is DLA or DAPS willing to dispose of the equipment in some other fashion?

RESPONSE 19: We are offering the current equipment. We are not mandating its use. Each offeror will submit information with their proposal stating which equipment they expect to use. If the SP chooses not to use DAPS equipment, but chooses to install their own or use their own existing equipment, this would be at their own expense.

No leases would have to be assumed by the SP, only maintenance costs will be the SP's responsibility. Any equipment not accepted for use by the SP will be properly disposed of by DAPS.

QUESTION 20: What level of control will DAPS have over an A-76 winner?

RESPONSE 20: If awarded to private industry, there are standard clauses that provide the Government the authority to inspect service. These are contained in the draft solicitation and in paragraph C.1.7.2 of the second draft PWS. The Inspection of Services Clause, the QASP, the requirements of the QC/CSP, and the Performance Requirements Summary (TE 1) will outline the Government's role, responsibility and the authority for this acquisition.

DAPS will continue to be responsible for ensuring compliance with DoD printing, duplicating, and document automation programs as well as the Program Manager for providing the best value document automation solutions worldwide in support of America's Armed Forces and Federal Agencies, encompassing the capture, management, distribution, and output of digital and hardcopy information. Please see paragraphs C.1.1 through C.1.2.2 for further clarification.

- QUESTION 21: What type of transition period (DAPS to A-76 winner will occur? What would be the timeline?
- **RESPONSE 21:** Each offeror will provide the timeline and other information regarding how the transition will be

accomplished. It must be accomplished in a manner to minimize disruption to DAPS customers. The draft solicitation states that the Government would expect to see a "phased" transition. We are not certain it's feasible for any SP or the Government to transition all locations at once. The timeline will be negotiated, but could be as much as 360 days. Paragraph C.6.1.5 in the second draft PWS contains further information